



Dorota Marazova
Accountant (Slovakia)

"I've come to UnitCargo from a background in financial accounting. It remains the focus of my work, but offers much more since here I have the chance to develop myself and work as part of a real team. Though based in Nove Zamky, Slovakia, I have had the opportunity to improve my English skills and I'm beginning to learn German."



Veronika Evanicova
Traffic Manager (Slovakia)

"I wanted to work in an International company with a serious business culture, where I could continue to learn real business, beyond my formal and theoretical education in International Trade. For this, UnitCargo is perfect. The diversity of the team and the welcoming and friendly atmosphere make daily problem-solving a pleasure."



Lucia Szaboova
Accountant (Slovakia)

"After working in accounting for the past three years the move to UnitCargo has been a welcome change. Here we are focused on excellence and through this I have been able to improve my skills. My English has improved and I have started to learn German. Believe me, I can see that this is a job which will never become boring."



Jurek Godlow
Traffic Manager (Poland)

"The people who work in UnitCargo are a great team. That is certainly one of the reasons I like the company! Even more, I had previously worked in an Austrian company, and I liked the Austrian way of thinking. Moreover, I wanted to move to Wroclaw and UnitCargo gives me the full package! Actually I began in this industry in 2008 so you could say I am an old hand."



Judita Csikosova
Key Account Manager (Slovakia)

"I worked in UnitCargo before and now I'm really glad to be back, but in a different position – as Key Account Manager. Honestly, I like the diversity of the company, the adrenalin, the communication emphasis, which is one of UnitCargo's values. UnitCargo is on a much higher professional level, with thorough training within the UnitCargo Academy."

Do you fit our profile?

UnitCargo is recruiting now for vacancies in both our Nove Zamky Slovakia and Novi Sad Serbia offices. Are you a good communicator in Serbian, Slovak or Hungarian plus workable English or German? If you are looking for a dynamic job in a fast growing international company we may have a place for you. Send us your CV to job@unitcargo.at and your picture may be here.



NEW PEOPLE IN UNITCARGO

We welcome several new team members to UnitCargo and have asked them to say what attracted them to the company.



Sandra Radovanovic MA
Marketing Manager (Austria)

"My story is certainly a bit strange, but it's true! I found out about UnitCargo by coincidence – as I was supposed to interview the CEO Davor Sertic for the Newspaper I was working at as a journalist. And voilà – now I am here – as a marketing manager! You're right. With UnitCargo it was love at first sight; the working atmosphere, but above all, the company's values. I am sure, I have a lot to learn from the experts here, but on the other hand, I hope I'll contribute to the company as well."



Bogdan Negru
Sales Manager (Austria)

"I live in Vienna but was looking for a connection with my native Romania. Something dynamic and competitive which would help me develop my communication skills. I found it in UnitCargo. Previously I had worked in both logistics and sales and that has helped me in my work here. I have to say that apart from the company's values, I like very much the teams in Vienna and Romania, that supported me a lot in my first months here. So let me take this opportunity to thank my colleagues Lumturi Rushiti, Mirza Suljevic and Ionut Gheorghe for their support."

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JOURNAL

INFORMATION NEWS IMPRESSIONS ISSUE 5/2018



**UNITCARGO,
WELCOME TO SERBIA!**

Dear Readers of the UnitCargo Journal

EDITORIAL

I am happy to report that first quarter figures for 2018 further confirm an increased growth rate with all offices performing strongly. Congratulations to all team members. As we grow I am more and more certain that the programme of training we have maintained over the past 14 years is the key to our success. Though we say in our moto that “we believe in a better logistics world created by the natural talents of intelligent people”, it is clear that this is just the foundation upon which we build. The structure is created by the in-house training provided via the UnitCargo Academy, a programme of logistics education, which we provide for all our logistics personnel. Our 17th Academy was held in Nove Zamky, Slovakia, with all new team members from Slovakia and Poland attending.

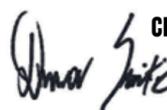
Our “Closer to Customers” initiative takes the team to Budapest in May where we will be exhibiting at the International Trade Fair. For us these trade fares are an excellent way to meet customers both old and new as well as for our team members to work together in a focussed way.

Following the successful opening of our Polish office in 2016 we turn our attention to Serbia where we com-



mence operations in May. A more detailed report appears in this Journal, but I would like to offer here my congratulations and best wishes to Dušanka Podkoljnjak who will be leading our team from Novi Sad, Serbia.

We are on something of a mission in our expansion of offices to our corridor countries. Certainly it is a key part of our “Closer to Customers” initiative but more, it is a commitment we are making to the future of the region, the economy and welfare of the European Union. Our diverse team are a perfect example of the Europe of the future, co-operating together in providing secure and honest truck transport logistics for the benefit of all.

 CEO Davor Sertic



NEWSFLASH: UNITCARGO IN SERBIA

Dušanka Podkoljnjak as the first employee in our office

With Serbia on the path to full EU membership, the pace of business activity is getting quicker. Clear physical evidence of this can be found in the extensive logistics centres constructed in the areas around Novi Sad in the North and the capital, Belgrade. Novi Sad is the capital of the autonomous province of Vojvodina, a centre of multiculturalism and the second largest city of Serbia. Even more, Novi Sad was proclaimed in Brussels the European Capital of Culture for the year 2021! After the final presentation of the “Novi Sad 2021” project held in Brussels by the Novi Sad delegation, the panel of independent experts made a historical decision that Novi Sad was going to be the first city outside the EU to be awarded that title. So the decision to open a UnitCargo office there was not a difficult one and follows logically on from recent branch opening in Romania and Poland. With the addition of Serbian national Dušanka Podkoljnjak to the UnitCargo team in November 2017 all pieces were in place. The office opened in Novi Sad on the second of May 2018 with

Dušanka as the first employee based in UnitCargo’s Branch Office in Serbia.

Though educated with a Masters Degree in Engineering Management, Dušanka is an experienced logistics manager having worked, since April 2015, in the supply side of the truck industry. Clearly, she is used to working under pressure. The change to the UnitCargo operating method has proved to be both challenging and enjoyable. “The quality of the organisation in UnitCargo far exceeds my previous experience. In modern logistics, reliability, transparency and financial security are essential, but are sometimes lacking in the outer regions of the EU where enthusiasm sometimes runs faster than compliance. I am confident that we can change that and bring the integrity and trust to the Serbian market”. Even more, our Dušanka is a proof that there are even more women in logistics, which is one of UnitCargo’s values. “From my experience, I do not know why, but it seems to me that women are more likely to fall into this kind of work, they adapt easily.

Our base in Serbia: Novi Sad was proclaimed in Brussels the European Capital of Culture for the year 2021!



First employee in UnitCargo Serbia:

“With UnitCargo, Serbia gets a serious company, which is taking care of its employees, as well as of its haulers and clients in order to create and maintain a respectful relationship”, says Dušanka.

But I have to emphasize that in UnitCargo I have colleagues (men) as well, who are doing their job just perfectly, and I’m really glad that all of us are treated equally”, concludes Dušanka.

You can reach our traffic manager in Serbia – Dušanka Podkoljnjak via:

MOBILE
00381691237129

E-MAIL:
dusanka.podkoljnjak@unitcargo.at

ONE MORE SUCCESSFUL UNITCARGO ACADEMY

The 17th UnitCargo Academy took place in Nove Zamky, Slovakia, in the period from 25.05. till 26.05.2018. It was the first time it has taken place outside Vienna. All new UnitCargo’s employees attend the Academy and this year there were seven attendees drawn from the Slovak and Polish offices. The Academy training and induction sessions provide an opportunity for new entrants to meet their fellow team members and gain some understanding in the philosophy which drives the company. Led by CEO Davor Sertic in English, the course explores both the nature of the industry and the position of the company within it. On the final day, CFO Gabriela Tomasikova outlined the company’s financial structure and the way it is integrated into the total process of truck management.

Aside from the Academy there is ongoing training for the role of traffic manager in the company with a final exam to certify success. UnitCargo congratulates all participants with wishes to enjoy their job and develop their careers in our company!



We’re all working together: CEO Davor Sertic (middle) with all new UnitCargo’s employees on the Academy-days.

